

**Santosh Karkhanis**  
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### **Experience Summary**

- A highly experienced, result-oriented individual with Thirteen years of SAP R/3 implementation experience and over Eleven years of domain experience (Total 24+ years of Industry experience).
- A first class B.Tech Engineer from IIT, Mumbai.
- First rank in Post Graduate Diploma in Computer Applications from NITIE, Vihar Lake, Mumbai. Completed many Management courses from institutes in India & abroad.
- Worked as a Project Manager on a mega SAP implementation in South-East Asia.
- Actively involved with SAP AG in developing SAP R/3 ver 4.x.
- Trained by SAP through their 'Training for Partners' course.
- Experience of implementation, upgrade, Support & training in SAP R/3
- Global experience of implementing SAP worldwide with Big consulting firms.
- Background and skills are unique as a result of working as a Project manager, functional analyst, ABAP/4 technologist and SAP report developer
- As a senior information technology professional, is thoroughly familiar with system development life-cycle methodologies. Is familiar with ValueSAP methodology (the latest version of ASAP), Accelerated SAP (ASAP) methodology and Price Waterhouse SAP Tool Kit.
- Was involved in designing strategy for 'Organizational Change Management' for SAP R/3 implementation.
- Familiar with Quality standards. Was a core team member in implementation of 'ISO9000' standards in many organizations and was a 'TQM' program facilitator in software industry.
- Involved in the delivery and training programs in SAP R/3.
- Implemented SAP R/3 in South East Asia (China, Korea) where user representatives were not familiar with English.
- Bagged a prestigious award in 'Supply Chain Management' in 'Lakshya-2002' event organized by NITIE, Mumbai and 'Confederation of Indian Industries'.

**Modules implemented**

- Warehouse Management (WM)
- Service Management (SM/CS)
- Plant maintenance (PM)
- Quality Management (QM)
- Production Planning (PP)
- Materials Management (MM)

**Trained by SAP Asia, Singapore in**

- SD Module (in 1995)

**Industries worked with**

- Retail
- Utilities (Power generation & distribution)
- Electronics (including PC manufacturing)
- Apparel Footwear
- Specialty Chemicals
- Pharmaceutical
- Light Engineering Goods
- Oil & Natural Gas
- Automobile

**SAP Versions worked with**

- ECC 6
- ECC 5
- R/3 ver 4.7
- R/3 ver 4.6x
- R/3 ver 4.5x
- R/3 ver 4.0x
- R/3 ver 3.1x
- R/3 ver 2.1x
- R/3 ver 2.0x
- R/2 ver 5.x
- R/2 ver 4.x

### **Implemented SAP R/3 in countries**

- UK
- USA
- Australia
- Hong Kong
- Mexico
- China
- South Korea
- India

### **Implemented SAP R/3 with big consulting firms like**

- PriceWaterhouse Coopers, USA
- PriceWaterhouse Coopers, Hong Kong
- PriceWaterhouse Coopers, Australia
- IBM, USA
- IBM, Hong Kong
- IBM, India
- SAP America, USA
- Origin, USA

### **Special Skills**

- Very cool & calm personality. Can take decisions calmly in very demanding situations.
- A result oriented person.
- A very fast learner. Can learn new skills (Software & others) very fast.
- Application oriented. Can think of application of any new software/ package.
- A born leader. Can lead & motivate sub-ordinates.
- Very good team member. Can understand feelings of colleagues & keep them comfortable.
- Excellent communicator. Can understand exact needs of customer & can direct the delivery team to work on fulfillment of the needs.

### **Educational Background**

- A first class B.Tech. Engineer from IIT, Mumbai (1983 batch)
- First rank in 'Post-Graduate Diploma in Computer Applications' from NITIE, Vihar Lake, Mumbai
- Completed 'Supply Chain Management' and 'Production Planning' courses from APICS, USA
- Completed 'Gemba Kaizan' from JMA, Tokyo, Japan with 92% marks